![SurePass Exam logo]

Salesforce

Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

NEW QUESTION 1
AtUniversal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

A. The invoice must have at least one Master-Detail field for reporting.
B. The Account record includes Invoice roll-up summary fields.
C. The Invoice records have existing values in the Account.
D. The Account is included in the workflow on the Invoice object.

Answer: B

NEW QUESTION 2
Cloud Kicks has three types of customer support processes: Platinum, Diamond, and Bronze. The app builder created separate record types for each process on the Case object. The customer support team should be unable to create new cases with the Bronze record type.
How should this requirement be met?

A. Update the organization-wide defaults to private for Case.
B. Update the support team profile to remove the Bronze record type.
C. Create permission set group for Case that includes Platinum and Diamond record types.
D. Make the record type hidden to supportusers; update sharing roles to private.

Answer: C

NEW QUESTION 3
DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the nextday when a lift is sold.
What automation tool should be used to complete this task?

A. Approval process
B. Workflow
C. Flow
D. Process Builder

Answer: B

NEW QUESTION 4
Cloud Kicks (CK) wants to simultaneously delete a Suppliere record and all SupplierItem__c records if a partnership ends with a supplier.
What solution could an app builder use to meet the requirement?

A. Many-to-many
B. Indirect lookup
C. Hierarchical
D. Master-detail

Answer: A

NEW QUESTION 5
The services manager wants to make sure the team enters case priority consistently. What feature can an app builder use to accomplish this?

A. Path
B. Flow
C. Next Best Action
D. In-App Guidance

Answer: D

NEW QUESTION 6
The app builder at Cloud Kicks has created a custom object named Delivery__c to track the details of products shipped to customers.
Which two actions should the app builder take to prevent users in the shipping department from deleting delivery records?
Choose 2 answers

A. Remove the Delete permission from the Shipper profile.
B. Change the organization-wide default of deliveries to Private.
C. Remove the delete button from the Delivery page layout.
D. Use a permission set to remove the Deletepermission.

Answer: AC

NEW QUESTION 7
Cloud Kicks (CK) wants to track orders against inventory, ensuring its ability to fulfill order requests. CK created a junction object called Request Inventory to enable many-to-many relationships with the Inventory and Order objects.
What does the app builder need to provide to ensure users can view Request Inventory records?

A. Read access to both master objects.
B. Apex-based sharing on the first master object.

C. Sharing rules on Request Inventory object.
D. Read access to the first master object.

Answer: A

NEW QUESTION 8

Which two places can an app builder go to see a list of available Custom Lightning components in their org? Choose 2 answers

A. Visualforce components in Setup
B. Lightning component Generator
C. Lightning App Builder
D. Lightning components in Setup

Answer: CD

NEW QUESTION 9

Universal Container wants customers to be able to open cases from a public-facing website. What should the app builder use to enable visitors to the website?

A. Outbound message
B. Web-to-case
C. Screen flow
D. Email-to-case

Answer: D

NEW QUESTION 10

Ursa Major Solar (UMS) uses a public sharing model for accounts. UMS would like to move to a more restrictive sharing model but wants the Sales team to continue to have access to all account records with the sales record type.
Which two actions should an appbuilder complete to implement this change? Choose 2 answers

A. Update the Sales profile.
B. Update the organization-wide defaults
C. Create a criteria based sharing rule.
D. Create an owner-based sharing rule.

Answer: BC

NEW QUESTION 10

Universal Containers (UC) tracks Account locations in Zip Code, a custom text field with a validation rule to enforce proper formatting of the US ZIP+4 code for UC's orders.
What formula should the app builder create on Order to display only the first five digits of Zip Code from the parent Account?

A. BEGINS(Account.Zip_Code_r, 5)
B. TEXT(Account.Zip_Code_c, 5)
C. LEFT(Account.Zip_Code_c, 5)
D. LPAD(Account.Zip_Code_r, 5)

Answer: C

NEW QUESTION 15

Cloud Kicks wants to display 10 key fields at once in a separate section at the top of opportunity records on the desktop.
Which componentshould an app builder add to the record page to enable this functionality?

A. Path
B. Highlights Panel
C. Custom Lightning Web Component
D. Accordion

Answer: B

NEW QUESTION 20

Universal Containers has a private sharing model for Accounts and Opportunitiesand uses Territory Management to grant access to records.
• Sales rep A manually shares an opportunity record with sales rep B.
• Sales rep B has access to the Account even though the Account Is NOT In sales rep B's territory.
• Sales rep C CANNOTsee either record.
Based on the information given, why can sales rep B see the Account related to the Opportunity?

A. Sales rep B has implicit access to the Account.
B. Sales rep B was added to the Account team.
C. Sharing set is granting access to the Account.
D. Account was also manually shared.

Answer: B

NEW QUESTION 22

The VP of Sales at Universal Containers has asked the app builder to let sales reps create opportunity records directly from the account, with a number of fields pre-populated.
Which feature should the app builder use to allow users to create the opportunity?

A. A quick action
B. A default action
C. A custom button
D. A custom link

Answer: A

NEW QUESTION 23
The Director of customer service wants to receive a notification when a case stays in the " new" status for more than four business hours.
Which two automation processes should be used to accomplish this? Choose 2 answers

A. Escalation rules
B. Flow Builder
C. Process Builder
D. Scheduled Apex

Answer: AC

NEW QUESTION 25
An app builder is creating a Lightning record page and has added Mobile & Lightning Actions to the page layout.
What two components could be included on the layout to display the actions? Choose 2 answers

A. Highlights panel
B. Chatter
C. Activities
D. Path

Answer: AC

NEW QUESTION 26
An app builder at Northern Trad Outfitters created a sandbox template for Accounts, Projects, and Project Milestones to reconfigure some flows for the project management app.
Which type of testing environment should the app builder create?

A. Developer
B. Partial Copy
C. Developer Pro
D. Scratch Org

Answer: B

NEW QUESTION 28
An app builder wants to create a formula field on an Account to include data from related Contacts but is unable to find the relationship in the formula editor.
What is a limitation of formulas that could be causing the issue?

A. Unable to reference the child records.
B. A master-detail relationship should be created.
C. Formula field limit reached on the Account object.
D. More than 5,000 characters in the formula.

Answer: C

NEW QUESTION 29
At Ursa MajorSolar there is a requirement for a new field called Planet Details on the Planet object where users can write detailed descriptions that can include pictures and links.
What field type should the app builder utilize to fulfill this requirement?

A. Long Text Area
B. Rich Text Area
C. Multi-Select Picklist
D. URL

Answer: A

NEW QUESTION 31
Universal Containers wants to match Opportunity data from Salesforce to the records in a financial database. What is required to configure an indirect lookup relationship in Salesforce between the Salesforce Opportunity
records and those in a financial database?

A. Salesforce Record ID
B. TEXT(Id)
C. External ID
D. CASESAFE(Id)

Answer: C

NEW QUESTION 35
The appraisal team at DreamHouse Realty wants to leverage Salesforce mobile app.
What are three things an app builder should do to optimize mobile experience? Choose 3 answers

A. Use Global Actions to make it easy to perform vital functionality on mobile.
B. Avoid using default field values so that the user is required to fill in all fields on the screen.
C. Minimize the amount of formulafields and lookup fields to reduce page load time.
D. Create individual customized layouts for different phone operating systems.
E. Put the most important fields in the compact layout so they are easy to find.

Answer: ACE

NEW QUESTION 39
The sales Operations team at AWS Computing deletes accounts for a variety of a reasons. The sales ops director is worried that the Sales team may delete accounts that sales reps areactively selling into.
Mow should the app builder keep accounts with open opportunities from being delected?

A. Create an Apex Trigger on the Account object
B. Create a validation rule on the Account object.
C. Remove the delete button on the accountlayout
D. Remove the Delete permission from the Sales Rep profile.

Answer: A

NEW QUESTION 44
An app builder is preparing to deploy a new app from the sandbox to production using change sets. What two considerations should an app builder keep in mind during this process?
Choose 2 answers

A. Salesforce Connect automatically establishes a link between environments.
B. Change sets do not include all components and may have to perform some changes manually.
C. Users should be logged out of production when receiving inbound change sets.
D. Transactions will revert if the deployment errors.

Answer: BD

NEW QUESTION 47
A recently refreshed partial sandbox at Cloud Kicks has no data In the custom object Shipping. Checking In production, there are two million rows of data in the object.
What could be the reason the data Is missing?

A. The sandbox was refreshed too early.
B. The selected objects in the sandbox template.
C. The Partial sandbox is at capacity.
D. The sandbox is still populating data.

Answer: B

NEW QUESTION 52
Ursa Major Solar's service department gets requests for several types of services, such as installation, repair, and maintenance. Service managers need to be able totell when maintenance was last done on on asset to help determine If they are meeting contract agreements, but the last maintenance date can be difficult to determine when there are many work orders related to the asset. They think it would be helpful to have a field auto-populated on the Asset record when a maintenance work order gets closed.
What tool should an app builder recommend to help meet this requirement?

A. Visualforce
B. Roll-up Summary
C. Apex Trigger
D. Flow

Answer: D

NEW QUESTION 53
Universal Containers (UC) has a custom Invoice object and a custom InvoiceLine Item object. TTie Invoice Line Item object has a lookup relationship to the Invoice. UC would like to convert the lookup relationship to a master-detail relationship but is unable to do so.
Which two reasons could be preventing this relationship conversion? Choose 2 answers

A. Custom objects are unable to be on the detail side of a master-detail relationship.
B. There are already two master-detail relationships on the Invoice Line Item.
C. Invoice Line Item records exist without having the Invoice lookup field populated.
D. There is a roll-up summary field on the Invoice object.

Answer: BC

NEW QUESTION 58
Which two solutions prevent a formula field from being referenced by a Roll-Up Summary Field?

A. A cross-object workflow updating a field referenced by the formula field
B. A cross-object field reference in the formula field
C. The CASE() function in the formula field
D. The NOW() function in the formula field

Answer: AB

NEW QUESTION 62
An app Builder creates an Account validation rule on the Industry field that will throw an error if the length of the field is longer than 6 characters. Another App Builder creates a workflow rule with a field update that sets the Industry field to Technology whenever the Billing City field is set to San Francisco. What will happen the next time a sales person saves an Account with a Billing City of San Francisco?

A. The record will save and the Industry field will change to Technology
B. The record will not save and the validation rule's error messagewill be displayed
C. The record will not save and no error message will be displayed
D. The record will save but the Industry field will not change to Technology

Answer: A

NEW QUESTION 64
An appbuilder wants to update a field on the parent record when a child record connected via lookup is deleted.
What automation should the app builder use?

A. Screen flow
B. Process Builder
C. Apex code
D. Workflow rule

Answer: C

NEW QUESTION 66
Ursa Major Solar is ramping up the sales team to meet increased demand. As part of the short ramp up for these newreps, the manager wants to provide a help guide to enable reps to easily get help where needed during the different sales processes.
Which solution should an app builder recommend?

A. Flow
B. Journey Builder
C. Chatter Publisher
D. Path

Answer: D

NEW QUESTION 69
DreamHouse Realty is rethinking its sandbox utilization strategy after acquiring Cloud Kicks. The Salesforce COE already utilizes a partial and a full sandbox, which it refreshes on their own regular schedules. Teams are expanding and have to begin each of their small projects in a sandbox before committing to the larger pool for collaborative testing while still keeping costs down.
What type of sandbox should each team member use?

A. Full sandbox
B. Developer sandbox
C. Developer pro sandbox
D. Partial sandbox

Answer: B

NEW QUESTION 70
How should an app builder configure access to a contact's Twitter profile for Salesforce mobile app users?

A. Add a formula field to the Contact page layout.
B. Add an AppExchange Lightning Component to the mobile app.
C. Add the Twitter component to mobile view Lightning pages.
D. Add a Twitter Quick Action to the mobile navigation.

Answer: C

NEW QUESTION 73
Universal Containers created a custom object called Component to capture details about products sold. What approach should an app builder take to show Component as a related list on Product?

A. Create a master-detail relationship on Product to Componen
B. Add the Component related list to the Product page layout.
C. Create a junction object to relate Component and Produc
D. Add the Component related list to the Product page layout.
E. Create a roll-up on Produc

F. Add the Component related list to the Product page layout.
G. Create a lookup relationship on Component to Produc
H. Add the Component related list to the Product page layout.

Answer: D

NEW QUESTION 77
What are two capabilities of Schema Builder? Choose 2 answers

A. Editing custom settings
B. Creating a new record type
C. Showing selected objects on a page
D. Viewing page layouts in a new window

Answer: CD

NEW QUESTION 80
Universal Containers wants to streamline its data capture process by linking fields together. They wish to do this sothat the available value on dependents fields are driven by value selected on controlling fields. Which consideration supports the stated requirements? Choose 3 answers

A. The import wizard only allows value to be imported into a dependent picklist if theymatch the appropriate controlling field
B. Custom picklist field can be either controlling or dependent field
C. Multi select picklist can be dependent picklist but not controlling fields
D. Standard and custom picklist fields can be dependent fields.
E. Checkbox fields can be controlling fields but not dependent fields

Answer: BCE

NEW QUESTION 85
An app builder has downloaded a component from the AppExchange successfully; however, they are unable to add it to the Lightning home page.
Which two reasons can be preventing the appbuilder from being able to add the custom component? Choose 2 answers

A. My Domain must be deployed to add custom components to the page with the App Builder.
B. A custom tab must be created to add custom components to the page with the App Builder.
C. The component requires a developer permission to add it to the page with the App Builder.
D. The component is tagged for record pages instead of home pages and is not showing up in the App Builder.

Answer: AD

NEW QUESTION 86
A user is unable to use inline editing on a list view. A quick check verifies the user should be able to perform inline editing as they have been assigned the appropriate permissions.
Which two conditions should the app builder review? Choose 2 answers

A. If the list view restricts sharing for the user
B. If the list view selected is the recently viewed list view
C. If the list view contains a chart created by the user
D. If the listview contains more than one record type

Answer: AD

NEW QUESTION 89
universal containers is migrating its sales operations from alegacy system that was used. opportunities need to be imported with the proper country currency.
Which two steps should an app builder configure to meet these requirements ?
Choose 2 answers.

A. Include the currency ISO code in all currency fields in the import file.
B. Use Data Loader to import the records.
C. Include the currency ISO Code Column in the import file.
D. Use import the currency ISO Code Column in the import file.
E. Use Import Wizard to import the records.

Answer: AB

NEW QUESTION 91
Cloud Kicks (CK) wants to begin socializing and collaborating within Salesforce around customer accounts to discuss various topics. CK would like all company employees to see these conversations.
Which two features of Chatter would meet CK's business needs? Choose 2 answers

A. Set up new private Chatter groups.
B. Set up new public Chatter groups.
C. Use post action on the Account object.
D. Use Chatter actions to create tasks to complete.

Answer: BC

NEW QUESTION 96
Which three Salesforce functionalities are ignored when processing field updates in workflow rules andapproval processes?

A. Multiple currencies
B. Field-Level Security
C. Validation Rules
D. Record type picklist value assignments
E. Decimal places and character limits

Answer: ADE

NEW QUESTION 98
The CRMManager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene. What needs to be considered before changing the field type? Choose 2 answers

A. Existing list views that referencethe field may be deleted.
B. Field references will be removed in Visualforce pages
C. All data should be backed up before converting a text field.
D. Changing a field type will remove existing field history.

Answer: AC

NEW QUESTION 100
universal containers has 20 different workflows on the opportunity object. To ensure that updates are processing properly for all field updates uc has the re-evaluete workflow rules after field change checkbox checked. Recently after adding a new workflow, users have reported receiving errors about workflow limits. What should a app builder look at so address this?

A. Talk to a developer about apex code issues
B. Number of workflows per object limits
C. Workflows that cause each other to fire back and forth recursively
D. Workflows on other objects that are being re triggered

Answer: C

NEW QUESTION 102
Universal containers wants to display the real time stock price for each account on the account record page. How should an app builder implement this request?

A. Add a dynamic report to the page layout
B. Create a lightning webcomponent
C. Install a solution from the appexchange
D. Build a visual flow that users API calls

Answer: C

NEW QUESTION 105
An app builder installs an unmanaged package in a full copy sandbox that ts an exact match for production, and now they are ready to install it m production.
When the app builder attempts to install the package in production, it fails.
Why did the package fail to install?

A. Incorrect license types
B. Package features not compatible
C. Object limits exceeded
D. Apex unit test failures

Answer: D

NEW QUESTION 107
SERVICE AGENTS ARE REQUIRED TO CONFIRM A USER IDENTITY BEFORE PROVIDING SUPPORT INFORMATION OVER THE PHONE. WHAT FEATURE CAN AN APP BUILDER USE TO HELP AGENTS MEET THIS REQUIREMENT?

A. Include Surveys as a Case related list
B. Case Validation Rules
C. Add Path to the top of the Case layout
D. Guided Action Flows on the record page

Answer: D

NEW QUESTION 112
An app builder wants to create a custom Sync button on Account that will call a Lightning Web Component that connects with an external system. Thisaction should only be available If the custom Status field is set to Ready to Sync.
What should an app builder use to add this functionality to an Account record page?

A. Formula field
B. Dynamic action
C. AppExchange product
D. Custom link

Answer: B

NEW QUESTION 117
Cloud Kicks (CK) wants to set up a custom child object to track gift cards issued to a customer. A key requirement is to track the total number of gift cards opened and gift cards issued on an Account. CK wants topermanently ensure the gift cards are unable to be moved across any other Account once it is created.
On the gift card object, what type of field should be created to support this requirement?

A. Master-detail relationship
B. Roll-up summary
C. Formula
D. Lookup relationship

Answer: A

NEW QUESTION 121
An app builder has deployed a change set from a sandbox to production. There is a long delay in the deployment.
What can be causing the delay?

A. Profiles are included in the change set.
B. A field type change is included in the change set.
C. Dependentfields are included in the change set.
D. Roles are included in the change set.

Answer: B

NEW QUESTION 122
An app builder at Cloud Kicks created acustom object and related fields in the schema builder. What next steps should the app build take to ensure users can access the new object and fields?

A. Create a permission set for access to the object and fields.
B. Allow reporting for the object and fields.
C. Assign data types to the fields on the object.
D. Add the fields to the page layout on the object.

Answer: D

NEW QUESTION 127
DreamHouse Realty wants to make sure an Opportunity has a fieldExpected_Close_Date_c populated before it is allowed to enter the qualified stage.
How should an app builder solution this request?

A. Record Type
B. Validation Rule
C. Activity History
D. Page Layout

Answer: B

NEW QUESTION 129
The finance manager at Universal Containers wants to receive a new business notification emaileach time a new client is won. The sales manager wants to receive a task letting them know to onboard the new client unless it is a top-tier client.
Which automation tool should an app builder use to best address all these requests?

A. Record-triggered flow
B. Screen flow
C. Apex
D. Approval process

Answer: A

NEW QUESTION 134
The convert button on leads should NOT appear until the lead status picklist is set to a qualified. What should an app builder suggest to meet these requirements?

A. Picklist dependency, page layouts, record types
B. Custom button, validation rule, record types
C. Process builder field update, quick action, record type
D. Page layout, record types, process builder field update

Answer: D

NEW QUESTION 137
Universal Containers wants some enhancements on its Opportunity page layout to improve efficiency and collaboration.
Which two solutions should an app builder suggest to help meet these requirements? Choose 2 answers

A. Mark stage dependent fields as required on the Opportunity page layout.
B. Use two Tabs components toseparate record information from activities.

C. Add a Path component with fields and instructions aligning to stages on the Opportunity.
D. Set up an approval process requiring manager consent at each stage of the Opportunity.

Answer: AC

NEW QUESTION 141
Ursa Major Solar (UMS) is looking to hire some new employees. UMS wants to allow the same applicant to apply for multiple open positions using a single application.
What should an app builder recommend to meet these requirements?

A. Create a master-detail relationship on Open_Position__c to Application__c
B. Create a master-detail relationship held on Applicant__c to Application__c
C. Create a master-detailrelationship field on Application__c to Open.Position__c
D. Create a master-detail relationship field on Applicant__c to Apphcabon_c

Answer: A

NEW QUESTION 143
Nickname__c is a custom text field on a contact record that is utilized to overridethe contact name appearing on an email template. This field is not required and is not always filled in.
Which formula should an app builder use to select the contact's preferred name for email communications?

A. IF(NOT(ISBLANK(Nickname__c)),Nickname_c,FirstName)
B. IF(TEXT(Nfckname__c), Nickname_c,FirstName)
C. IF(ISNUUL(Nteknarne _..c),Nicknamec,Firstftame)
D. IF(NOT(BLANKVALUE(Nickname__c)),Nickname__c, FirstName)

Answer: A

NEW QUESTION 148
A production org includes custom objects containing confidential Information. A sandbox h needed that Includes data records, excludes all of the confidential objects, and can be refreshed weeklythe confidential objects, and can be refreshed weekly.
What steps should an App Builder take to meet these requirements?

A. Create a Full Sandbox and use a sandbox template
B. Create a Developer Pro Sandbox and schedule Data loader to download selected object data weekly.
C. Create a Partial Copy Sandbox and use a sandbox template.
D. Create a Developer Sandbox and schedule Data loader to download selected object data weekly.

Answer: C

NEW QUESTION 149
DreamMouse Realty has a mentorship program that pairs experienced Realtors wrth new Realtors. Each experienced Realtor can mentor one or several new Realtors, and each new Realtor is required to work witha single experienced Realtor they report to for a probationary period.
What type of relationship would an app builder set up to meet this specification?

A. Indirect lookup
B. Many-to-many
C. Master-detail
D. Lookup

Answer: C

NEW QUESTION 152
Cloud Kicks works on an annual subscription model. When a sale rep marks an opportunity as closed won, a new opportunity should automatically be created for the renewal. The contracts team works outside of salesforce but also needs to be notifiedabout closed deals in order to initial the contract process with the customer.
Which automation solution would meet these requirements?

A. Approval Process
B. Outbound Message
C. Validation Rule
D. Record-triggered flow

Answer: B

NEW QUESTION 154
An app builder is tasked with adding key performance indicators on client pages. They want to see a summary of the number of open Opportunities and the number of won Opportunities for each Account.
Where should theapp builder go to build these new rollups?

A. Lightning App Builder
B. Account Object
C. Lightning Object Creator
D. Opportunity Object

Answer: B

NEW QUESTION 155
Universal Containers uses Contracts for agreements with customers. A sales manager is required to provide approval for contracts and director approval for any contract over $10,000.
Which two options should an app builder use to ensure all contracts route for the correct approval and also prevent the sales rep from making changes to the record while it is being approved?
Choose 2 answers

A. Create an approval process on the Contract object with criteria set on a second approval step set as 'Amount__c > 10,000' and set the approver as director.
B. Create an approval process on the Contract object and set the field for 'Next Automated Approver Determined By' as Manager'.
C. Create a validation rule on the Contract object that prevents updates to the contract record while it is being reviewed.
D. Create an approval process on the Contract object with one step for each sales manager that sets the approver as the director.

Answer: BD

NEW QUESTION 160
Cloud Kicks wants to start tracking how many shoe subscriptions have been sold for each shoe catalog. A master-detail relationship exists between the Subscription__c and the Shoe__c objects.
Which type of field should an app builder create?

A. Roll-up summary field
B. Lookup field
C. Master-detail relationship field
D. Number field

Answer: A

NEW QUESTION 165
Cloud Kicks has a shipment date on each shipment that is sent out. Dispatchers need more details on the day and time the shipment was sent out. The app builder needs to change the current field type that is used from Date to Date/Time.
What should the app builder be aware of when it comes to data already in the system?

A. The change will be instant
B. Historical data will be updated to 12:00 timestamp.
C. The field name will change.
D. Data loss will be experienced.

Answer: D

NEW QUESTION 169
Cloud Kicks recently implemented the application lifecycle management process to its release management strategy.
Which category handles bug fixes and simple changes?

A. Patch
B. Minor
C. Major
D. Rollback

Answer: A

NEW QUESTION 173
Ursa Major Solar (UMS) has a custom object where they track Galactic Vendors. The object has four custom fields for the Galactic Vendors's location:

Street (Street__c)
City (City__c)
Planet (Planet__c)
Galaxy (Galaxy__c)

The UMS's leadership wants these fields to be concatenated into a single formula field on two lines. Which formula fulfills this requirement?

A)

```
Street & BR() &
City & ", " & Planet & " " & Galaxy
```

B)

```
Street
City, Planet Galaxy
```

C)

```
Street__c & BR() &
City__c & ", " & Planet__c & " " & Galaxy__c
```

D)

```
Street__c
City__c, Planet__c Galaxy__c
```

A. Option A
B. Option B
C. Option C
D. Option D

Answer: C

NEW QUESTION 178
Universal Containers has Public Read/Write as the Account organization-wide default (OWD) setting. Visitors to the customer community site report that they can see all of the company's account records.
How should an app builder configure Account sharing so that community users only see their own Account?

A. Create an account record type for external accounts.
B. Define an owner-based sharing rule for external accounts.
C. Define a permission set for external accounts.
D. Set the account external OWD to private.

Answer: D

NEW QUESTION 183
Universal Containers has a customer base where many customers have the same or similar company names. Which functionality should be configured to improve an end user`s search experience?
Choose 2 answers

A. Update the account search layouts view filter settings.
B. Update the account search layouts search results columns displayed.
C. Update the account search filter fields.
D. Update the account search layouts accounts tab columns displayed.

Answer: BC

NEW QUESTION 187
Cloud Kicks has a sales rep who is stating that their Contact is unavailable for other users to see within Salesforce.
In which three ways can an app builder troubleshoot this issue? Choose 3 answers

A. Create an Account Sharing Rule to give the users access to all records.
B. Confirm whether Default Organization-Wide Sharing Settings provide access to the Account.
C. Review the Contact record and ensure it is linked to an Account.
D. Verify the users with the issue have access to the Contact object.
E. Create a new Contact and have the users try again.

Answer: BCD

NEW QUESTION 190
An app builder wants to use Process Builder to automate some of the work being done by the sales team. What are three capabilities of Process Builder that can improve productivity?
Choose 3 answers

A. Send an email alert.
B. Update a related record.
C. Send an outbound message.
D. Delete a related record.
E. Create a child record.

Answer: ABE

NEW QUESTION 193

The DreamHouse Realty (DR) service manager has asked for some improvements in case management to enforce process compliance so that cases are unable to be reverted to an earlier case status, and to ensure that certain fields are required when specific case criteria are met.
What solution should an app builder implement to meet these requirements?

A. Workflow Rules
B. Process Builder
C. A Validation Rules
D. Activities Component

Answer: C

NEW QUESTION 197

UVC's CFO has asked that all deals with more than a 40% discount get automatically sent to the VP of Finance. He will review these deals without the sales rep needing to take action. Which two ways can this be accomplished without building code? Choose two answer

A. Launch a new approval process that has automatic submission enabled as an initial submission action
B. Create a new process with a submit for approval action to automatically submit deals for approval
C. Create a new approval process that has automatic submission enabled in the entry criteria
D. Launch a flow that uses the submit for approval action to submit deals for approval

Answer: AB

NEW QUESTION 199

Universal Containers wants to deliver purchased containers to remote construction address. In these cases the customers will supply UC with the coordinates to the location.
What type of field should the app builder use to capture this information?

A. Number
B. Goelocation
C. Text
D. External Lookup

Answer: B

NEW QUESTION 201

......

Thank You for Trying Our Product

We offer two products:

1st - We have Practice Tests Software with Actual Exam Questions

2nd - Questons and Answers in PDF Format

Platform-App-Builder Practice Exam Features:

* Platform-App-Builder Questions and Answers Updated Frequently

* Platform-App-Builder Practice Questions Verified by Expert Senior Certified Staff

* Platform-App-Builder Most Realistic Questions that Guarantee you a Pass on Your FirstTry

* Platform-App-Builder Practice Test Questions in Multiple Choice Formats and Updatesfor 1 Year

100% Actual & Verified — Instant Download, Please Click
Order The Platform-App-Builder Practice Test Here