

Salesforce

Exam Questions Industries-CPQ-Developer

Salesforce Certified Industries CPQ Developer (SU21)



NEW QUESTION 1

A developer wants to add product images to a guided selling experience. What must the developer pass to the getCartProducts method to enable this?

- A. Set the SearchBy parameter to Product2.Images
- B. Create a subaction to invoke getProductImages
- C. Set the includeAttachment parameter to true
- D. Set the Render property to true

Answer: C

NEW QUESTION 2

Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

- A. True
- B. False

Answer: B

NEW QUESTION 3

Which Lightning web component allows the user to submit their payment details?

- A. dcReviewOrder
- B. dcCheckoutPayment
- C. dcUpdateBillingAddress
- D. dcOfferConfig

Answer: C

NEW QUESTION 4

In Vlocity Context Rules, only one rule set can apply to a promotion.

- A. True
- B. False

Answer: B

NEW QUESTION 5

What operations are available to users with regard to asset management?

Note: This question displayed answer options in random order when taking this Test

- A. Change to Quote, Change to Order and Move
- B. Change to Opportunity, Change to Order and Move
- C. MACD, ABO and Copy to Order
- D. Move, Reprice and Check Contract

Answer: A

NEW QUESTION 6

In Vlocity Context Rules, what is a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. a link to data stored in sObjects, calculated using a function, or typed in during design-time
- B. A variable that stores rule condition values
- C. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- D. A multi-dimensional array of sObject data

Answer: A

NEW QUESTION 7

Felix is the Vlocity CPQ administrator, and he manages a very large product catalog with over 5 million SKUs. He needs to write a rule that will apply to products ordered by all consumer accounts. What type of rule will be easiest for him to implement?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule
- B. Context Rule
- C. Qualification Rule
- D. Calculation Rule

Answer: A

NEW QUESTION 8

What is the purpose of the Collapse Hierarchy flag when defining a product bundle? Note: This question displayed answer options in random order when taking this Test.

- A. Enables a Search Item dialog for the product bundle in the cart line items pane
- B. Collapses the product hierarchy data key value pairs, in order to improve performance for very large bundles
- C. Allows the product to inherit the parent product's cardinality
- D. Restricts the product from retrieving cardinality settings from any linked object types

Answer: A

NEW QUESTION 9

Which of these is true for a time plan?

Note: This question displayed answer options in random order when taking this Test.

- A. it has a start date.
- B. it has an end date.
- C. it has a length of time.
- D. it can be prorated.

Answer: C

NEW QUESTION 10

In Vlocity Context Rules, a rule set must contain more than one rule.

- A. True
- B. False

Answer: B

NEW QUESTION 10

In VlocityRules, which of the following returns a Boolean true/false value?

Note: This question displayed answer options in random order when taking this Test.

- A. Evaluation entity filter
- B. Qualification entity filter
- C. DefaultProductEligibilityImplementation
- D. DefaultProductValidationImplementation

Answer: A

NEW QUESTION 13

True or false: Cart-based guided selling experiences use Angular JS templates.

- A. True
- B. False

Answer: A

NEW QUESTION 14

Which of the following is NOT created using the createCart method

- A. Order
- B. Quote
- C. Conuact
- D. Opportunity

Answer: C

NEW QUESTION 18

The developer prepares to test the rule by running by running the appropriate API cache job, but ... Which two properties are causing the job to fail? Choose 2 answers

- A. Code
- B. Default Value
- C. Data Type
- D. Values for caching

Answer: AC

NEW QUESTION 21

Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays “0 item in Cart” and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?

- A. Add “vlcCart_Top” as the Response JSONNode in the remote action that invokes the getCarts method
- B. Add a remote action that invokes the checkout method
- C. Select the Render property for the remote action that invokes the postCartsItems method
- D. Activate the PricingElementServiceImplementation for the PricingPlanService interface

Answer: C

NEW QUESTION 26

Non-centralized data is:

- A. Beneficial to telecommunications companies
- B. A business challenge for telecommunication companies
- C. A profitable way to aggregate data

Answer: B

NEW QUESTION 29

A developer is creating a website for a communications company. As part of the site experience, the developer needs to retrieve products and display them to anonyms users for selection.

- A. Digital Commerce API - Get Offers By Catalog (getOffersByCatalogCode)
- B. Cart-Based API - Get Cart Items (getCartsItems)
- C. Digital Commerce API - Get Offer Details (getOfferDetails)
- D. Cart-Based API - Get List of Products API (getCartsProducts)

Answer: C

NEW QUESTION 33

The time policy for a promotion indicates what?

Note: This question displayed answer options in random order when taking this Test.

- A. When promotional pricing applies to the customer account
- B. When thepromotion starts
- C. Which customers are eligible for the promotion
- D. Whether the customer can terminate the contract early

Answer: A

NEW QUESTION 38

To list the products retrieved for display in Guided Selling, you use a:

Note: This question displayed answer options in random order when taking this Test.

- A. Done action element
- B. Selectable items element
- C. Step element
- D. Remote action element

Answer: B

NEW QUESTION 39

When you add a condition, whichoption allows you to select a context dimension?

- A. Function
- B. Simple

Answer: B

NEW QUESTION 41

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

- A. True
- B. False

Answer: A

NEW QUESTION 43

A price list: (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Is always associated with a price book.
- B. Is used to create pricing variables.
- C. Contains price list entries.
- D. Can be a parent price list or child price list.
- E. Is the same as a price book.

Answer: ACD

NEW QUESTION 44

Sarah works from home and her internet connectivity is dropping sporadically making it difficult to get her work done. She has increasingly become dissatisfied

with her internet provider and finally has reached her breaking point. Sarah calls her internet provider to complain. In an attempt to remedy the situation, the CSR offers Sarah 20% off her monthly charges for the next 12 months. Sarah accepts. What type of discount is described in this scenario?

- A. Order-Based
- B. Account-Based
- C. Contract-Based

Answer: B

NEW QUESTION 45

Which of the following are contained in the shared catalog? (Select THREE)

- A. Decomposition Relationships
- B. Decomposition States
- C. Commercial Products
- D. Technical Products
- E. Orchestration Plans

Answer: ACD

NEW QUESTION 46

When creating a custom pricing plan step for attribute-based pricing in the Default Pricing Plan, where should the step be placed in sequence?

Note: This question displayed answer options in random order when taking this Test.

- A. Before Sequence 10: Initialize Pricing Context
- B. Between Sequence 10: Initialize Pricing Context and Sequence 20: Load Price List Entries
- C. Between Sequence 30: Initialize Pricing Variables and Sequence 40: Apply Offer Adjustments
- D. After Sequence 90: Apply Parent Variables

Answer: A

NEW QUESTION 48

A developer has updated the price of a product but still sees the previous price in the Digital Commerce API response.

What job should the developer run to correct this issue?

- A. Populate API Cache job
- B. Migrate Cache Records job
- C. Delete Expired API Cache job
- D. Regenerate Cached API Records job

Answer: D

NEW QUESTION 50

Which of these questions would you use to decide that you should use a promotion instead of an offer to market products? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Product is available to limited set of customers.
- B. Product is available only to B2C customers.
- C. Product is available for a limited time.
- D. Product needs to be sold quickly.
- E. Product cost is increasing.

Answer: ACD

NEW QUESTION 52

Felix is a Vlocity CPQ administrator, and he needs to create a new context rule for a B2B product that enjoys the full sales cycle of opportunity, quote to order and then to asset. What context scope should he use when he creates his context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. Any
- B. Order, Quote, Opportunity and Asset
- C. Order and Quote
- D. Opportunity

Answer: A

NEW QUESTION 55

What is Vlocity Guided Selling used for? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test. For customers and partners who can self-order

- A. To reduce average call handling time and agent training
- B. To provide a better customer experience
- C. To replace the regular Vlocity Cart for order capture
- D. To use functions not found with the Vlocity Cart for order capture
- E. To train agents in selling processes before they use the regular Vlocity Cart
- F. To include helpful instructions for agents

Answer: ABCF

NEW QUESTION 56

What could be wrong if a promotion does not appear THREE) in the Promotions list of the cart? (Choose Note: This question displayed answer options in random order when taking this Test.

- A. The Effective From date of the promotion is missing.
- B. The Effective Until date of the promotion is in the past.
- C. The promotion status is not active.
- D. No time policy is assigned to the promotion.
- E. No time plan is assigned to the promotion.

Answer: ABD

NEW QUESTION 61

Which of these entities can you manage using the Product Console?

- A. Picklists
- B. Product Attributes
- C. Object Types
- D. Products
- E. All of the Above

Answer: E

NEW QUESTION 66

In Vlocity Context Rules, what is a context dimension?

Note: This question displayed answer options in random order when taking this Test.

- A. A variable that stores rule condition values
- B. A link to data stored in sObjects, calculated using a function, or typed in during design-time
- C. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- D. A multi-dimensional array of sObject data

Answer: A

NEW QUESTION 71

Evaluation entity filters are used as "internal filters" for qualification entity filters.

- A. True
- B. False

Answer: A

NEW QUESTION 73

Which of these rule types can you use to ensure that a valid combination of products is added to the Can:?

- A. Availability
- B. Compatibility
- C. Eligibility
- D. All of the above

Answer: B

NEW QUESTION 74

In the line item configuration window of Vlocity Cart, what information can be modified? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Service account
- B. Billing account
- C. Prices
- D. Applied promotion

Answer: AB

NEW QUESTION 77

In Vlocity Cart, what does the submit order button do?

- A. Invokes an OmniScript to complete the order process and collect billing information
- B. Invokes a flow to create assets, set the order status to activated, and navigate the user to the account
- C. Invokes the CPQ API to create assets, set the order status to activated, and navigate the user to the account
- D. Invokes an OmniScript, which calls an integration procedure to create assets, set the order status to activated and then navigate the user to account page

Answer: D

NEW QUESTION 78

In Vlocity CME. if you want to regenerate the JSON attribute fields for all products in your product catalog, what job should you run?

Note: This question displayed answer options in random order when taking this Test.

- A. EPCProductAttribJSONBatchJob
- B. accessible in Vlocity University's training orgs via the Process Attributes button.
- C. ProductAttributesBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- D. ProductHierarchyBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- E. ResolveProductHierarchyBatchJob, which can be run via the Product Hierarchy Maintenance function on the CMT Administration screen.

Answer: A

NEW QUESTION 81

Each time a new smartphone is offered, the company wants to automatically decrease its price over time. How could this be done?

Note: This question displayed answer options in random order when taking this Test.

- A. Using a rule and time policies to control effectivity
- B. Using a rule and time plans to control effectivity
- C. Using multiple price lists with effectivity time frames
- D. Using price list entries with effectivity time frames

Answer: C

NEW QUESTION 83

When you adjust the price of a child product...

- A. The base price is overridden and replaced with the new price.
- B. The change to the base price can be a percentage or an amount.
- C. A new pricing element is applied to the price.

Answer: C

NEW QUESTION 85

Product cardinality controls which of the following? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Is optional
- B. Is not available to customers in France
- C. Is discounted based on the quantity
- D. Has a default quantity of 2

Answer: AB

NEW QUESTION 88

Choose the accurate statement below.

- A. Products can be set as non-assetizable
- B. Existing customer assets must be marked as assetizable
- C. Setting a product as not assetizable ensures that the product is offered
- D. as a promotion to customers

Answer: A

NEW QUESTION 89

Document sections within a Vlocity Document Template can be conditionally included based on which two items?

Note: This question displayed answer options in random order when taking this Test.

- A. Products
- B. Advanced Entity Filters
- C. Merge codes
- D. Browser Version

Answer: AB

NEW QUESTION 93

When using range attribute-based pricing, where do you specify the values for each range? Note: This question displayed answer options in random order when taking this Test.

- A. Pricing plan step parameters
- B. Vlocity Picklists
- C. Columns in the RangeAttributePricingMatrix
- D. JSONAttribute field

Answer: A

NEW QUESTION 98

Felix, the CPQ administrator, needs to ensure that when gold SLA customers order the Installation service product, the Installation Service product's service level attribute is set to "Full Service." What type of rule can he use to do that?

Note: This question displayed answer options in random order when taking this Test.

- A. An advanced rule of type Configuration that includes an entity filter on Account.SLA and a product relationship of type Modify Attributes
- B. A context rule with a context mapping that evaluates the Account.SLA and a function to modify attributes
- C. An advanced rule of type Eligibility that includes an entity filter on Account.SLA and a product relationship of type Auto Add.
- D. A context rule with a context dimension that invokes a function to modify attributes on the line item with a context mapping on Account.SLA

Answer: D

NEW QUESTION 101

If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make this happen?

Note: This question displayed answer options in random order when taking this Test.

- A. Make all child products optional
- B. Change the display text of the parent product
- C. Change the display text of the child products
- D. Adjust the price of the parent product

Answer: B

NEW QUESTION 103

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. vlcCart
- C. CpqAppHandler
- D. createCart
- E. getCartsltems
- F. getCartsProducts
- G. putCartsltems
- H. postCartsltems
- I. checkout
- J. submit

Answer: G

NEW QUESTION 106

Configuration/Validation Rules define relationships between two products.

- A. True
- B. False

Answer: A

NEW QUESTION 111

What determines the explanation for the discounted price of a child product in a promotion? Note: This question displayed answer options in random order when taking this Test.

- A. The display text associated with the time policy
- B. The display text associated with the base price
- C. The display text associated with the price adjustment or override
- D. The promotion description
- E. The promotion code

Answer: C

NEW QUESTION 113

How can a user understand changes to pricing applied in the cart?

- A. The display text in the Products list in the cart
- B. Popup message window after the order is submitted
- C. By clicking the Price Details icon on the line item
- D. Pricing adjustments do not display in the cart

Answer: B

NEW QUESTION 118

Context rules can determine whether a customer is qualified or disqualified for a promotion.

- A. True
- B. False

Answer:

A

NEW QUESTION 119

What does the affectivity date for a product's price list entry control?

- A. Whether the product displays in the Products list of the cart
- B. Whether an adjustment or an override can be used to discount the product
- C. Whether a pricing element can be paired with a pricing variable
- D. Whether a pricing element is used or not

Answer: A

NEW QUESTION 124

Which functionality can a developer use to include or exclude an attribute picklist value based on the value of another attribute?

- A. Attribute metadata
- B. Object types
- C. Product configuration procedures
- D. Context rules framework

Answer: C

NEW QUESTION 129

What does an attribute binding do?

- A. It binds an attribute to a price list entry,
- B. It binds an attribute to a pricing variable.
- C. It binds an attribute to a field.
- D. It binds an attribute to a picklist.

Answer: D

NEW QUESTION 132

In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. vlcCart
- C. CpqAppHandler
- D. createCart
- E. getCartsltems
- F. getCartsProducts
- G. putCartsltems
- H. postCartsltems
- I. checkout
- J. submit

Answer: C

NEW QUESTION 135

The Recurring Total and One Time Total prices displayed in the Cart Line Items pane are calculated by any active pricing rules or promotions that have been applied.

- A. True
- B. False

Answer: A

NEW QUESTION 137

A company wants to charge differentprices for a service depending on the bandwidth and network selected by the customer.

* If bandwidth is 1 GB and network is "Internet the price is \$10/monthly and \$5/one-time-charge

* If bandwidth is 10 GB and network is "external," the price is \$20/monthly and \$0/one-time-charge Which type of pricing should the developer configure to meet these requirements?

- A. Usage Pricing
- B. Context rules for pricing adjustments
- C. Cost and Margin Pricing
- D. Attribute Based Pricing

Answer: D

NEW QUESTION 139

When Vlocity Cart builds the product list, which type of rule is processed first? Note: This question displayed answer options in random order when taking this Test.

- A. Context Rule - Qualification
- B. Advanced Rule - Availability

- C. Advanced Rule - Eligibility
- D. Advanced Rule - Configuration Validation (Compatibility)

Answer: A

NEW QUESTION 141

What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced rules using entity filters and rule actions
- B. Context rules in Vlocity Product Console
- C. Penalty rules for contracts and promotions
- D. Entity filters and rule actions

Answer: A

NEW QUESTION 145

A party is an entity with which a Salesforce customer does business.

- A. True
- B. False

Answer: A

NEW QUESTION 148

Which of these will the user see when they use the Guided Selling interaction? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. A summary of assets the customer already has purchased
- B. Step-by-step process to recommend and sell products
- C. A way to launch the cart from an account or order
- D. Automatic totaling of products added to the cart
- E. Ability to edit items already placed in the cart
- F. Ability to change the price book for the cart

Answer: BCDE

NEW QUESTION 153

Vlocity Cart can be invoked for which three of the following sObjects in the order capture process? Note: This question displayed answer options in random order when taking this Test.

- A. Opportunit
- B. Quote and Order
- C. Account, Order and Asset
- D. Order, Product and Asset
- E. Account, Quote and Order

Answer: D

NEW QUESTION 158

Rules are triggered:

Note: This question displayed answer options in random order when taking this Test.

- A. In alphabetical order
- B. Based on user language settings
- C. When the interface is triggered
- D. When the "Validate Cart" button is clicked
- E. Only when they are in a flow

Answer: C

NEW QUESTION 162

If you want to limit the duration of a discount on a child product's price, what would you use?

- A. The time plan on the entire promotion
- B. The time policy of the promotion
- C. The time plan on the child product's discount
- D. The override of the child product's cardinality

Answer: C

NEW QUESTION 163

When creating a pricing adjustment, what should a developer do to make sure that the user can understand why the price has been adjusted?

- A. Use a clear name for the pricing adjustment

- B. Include help text for the pricing adjustment
- C. Include a configuration message for the pricing adjustment
- D. Include display text for the pricing adjustment

Answer: D

NEW QUESTION 165

In Vlocity Context Rules, where can you set the rule type such as Qualification, Penalty, etc? Note: This question displayed answer options in random order when taking this Test.

- A. Rule Set
- B. Rule
- C. Context Dimension
- D. Context Mapping

Answer: A

NEW QUESTION 166

What is a layout section in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. A mechanism to group facets
- B. A Lightning user interface control
- C. a container for a Visualforce page
- D. A WYSIWYG page editor within the Product Console

Answer: C

NEW QUESTION 171

Which of these describes the persistent cart used in Guided selling

- A. A version of Vlocity Cart
- B. A lightweight OmniScript component
- C. Designed for novice user
- D. Designed for power user

Answer: AB

NEW QUESTION 173

In Vlocity Context Rules, what is one reason to explicitly define a context scope and not use the ANY context scope?

Note: This question displayed answer options in random order when taking this Test.

- A. To limit the number of fields that are retrieved and stored in the session cache
- B. To increase rule maintainability
- C. To allow use by a context function
- D. To allow use in an object-level rule

Answer: A

NEW QUESTION 176

Which three of the following product relationship types are available when creating a Vlocity Configuration/Validation rule?

Note: This question displayed answer options in random order when taking this Test.

- A. Requires
- B. Excludes
- C. Recommends
- D. Optional
- E. Limited Quantity
- F. Suggests
- G. Not Compatible

Answer: A

NEW QUESTION 181

What is CpQAppHandler?

- A. The remote method used to filter products from the shared catalog
- B. An Angular directive within the persistent cart templates that contains CPQ logic
- C. A specialized global Apex class that includes methods to perform CPQ functions
- D. An integration procedure invoked by the persistent cart that performs CPQ functions

Answer: C

NEW QUESTION 183

Context rules framework uses a single interface for all of its operations.

- A. True
- B. False

Answer: B

NEW QUESTION 187

In which sequence do rules execute to ensure a perfect order in the Cart?

- A. Advanced Rules Framework, Context Rules Framework, Compatibility Rules
- B. Eligibility Rules, Context Rules, Advanced Rules
- C. Context Rules Framework, Advanced Rules Framework.
- D. Context Rules Framework, Compatibility Rules Framework, Advanced Rules Framework.

Answer: C

NEW QUESTION 188

A picklist name is used only at design-time and not at run-time (so it's not visible to customers)

- A. True
- B. False

Answer: A

NEW QUESTION 191

Which context scope allows you to create Account and Contract scopes that are agnostic with regard to the root context scope?

- A. Any
- B. Asset
- C. Opportunity
- D. Order
- E. Quote

Answer: A

NEW QUESTION 194

The Communications Cloud...

- A. Provides guided-selling capabilities over a single channel.
- B. Applies to consumer accounts only.
- C. Includes a configure-price-quote component.

Answer: C

NEW QUESTION 196

Why would you make the time plan of a child product different from that of the promotion? Note: This question displayed answer options in random order when taking this Test.

- A. The child product is available only in limited quantities.
- B. The discount for a child product ends before the promotion's subscription ends.
- C. The billing system for that child product is different from other child products in the promotion.
- D. The price of the child product is on a different price list.

Answer: B

NEW QUESTION 197

Which component uses a child catalog code to call the APIs and get a response with the appropriate products?

- A. dcCatalog
- B. dcChildCatalog
- C. dcOfferList

Answer: C

NEW QUESTION 199

If more than one promotion has been applied to a bundle in the Cart, what must you have enabled to be able to delete the promotions?

- A. Update scope setting in the promotion
- B. Deep delete
- C. Shallow delete

Answer: C

NEW QUESTION 200

Carole White currently has Internet service at her primary residence but she will be relocating to a new address. What action can be taken to best assist her in the

relocation process?

Note: This question displayed answer options in random order when taking this Test.

- A. "Move" action on the selected Asset
- B. "Change to Order" action on the selected Asset
- C. "Move action" on the original Order
- D. "Change to Quote" action on the selected Asset

Answer: C

NEW QUESTION 204

In Vlocity CME, what is Field Mapper?

Note: This question displayed answer options in random order when taking this Test.

- A. a declarative tool to configure field mappings from opportunities to quotes to orders
- B. A configuration tool that maps fields to product attributes
- C. A data loading tool used to import product catalog data
- D. A configuration tool used to map fields to template bindings

Answer: A

NEW QUESTION 207

Rules always execute if they are active.

- A. True
- B. False

Answer: B

NEW QUESTION 210

Lengthy on-boarding for new hires is a business challenge historically faced by telecommunications companies.

- A. True
- B. False

Answer: A

NEW QUESTION 213

Which of the following Attribute Category fields is displayed at run-time during order capture in Vlocity Cart? Note: This question displayed answer options in random order when taking this Test.

- A. Name
- B. Display Name
- C. Category
- D. No fields are displayed at run-time.

Answer: A

NEW QUESTION 216

Which of these is necessary for building a Guided Selling cart? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. createCart method
- B. Associating the cart with a valid price list or price book
- C. HTML Template for horizontal or vertical mode
- D. Associating the cart with a valid account
- E. Associating the cart with valid user profiles
- F. Multiple price lists for filtering product categories
- G. Linking getCartItems to the template

Answer: ABCD

NEW QUESTION 219

Which of these uses a calculation of the base price?

- A. Pricing element adjustment
- B. Pricing element override
- C. Price list

Answer: A

NEW QUESTION 221

When you use multiple price lists...

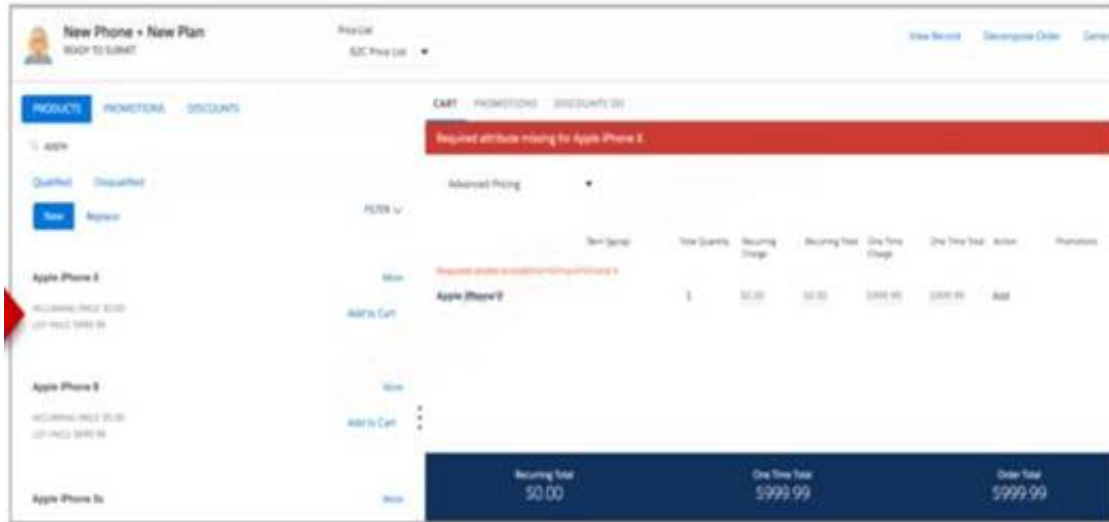
- A. You can assign more than one base price to the same product.

- B. You don't need the Salesforce price book.
- C. You can ignore affectivity time frames.

Answer: A

NEW QUESTION 223

In the Cart, how are the prices in the selectable Product List calculated?



- A. Using Advanced Rules pricing rules
- B. Using Context Rules associated with the price list
- C. Using active pricing rules and related calculation matrices
- D. Using the price list entry marked as base price with no calculation

Answer: D

NEW QUESTION 227

What does the HTML template control in the Guided Selling cart?

Note: This question displayed answer options in random order when taking this Test.

- A. JSON for the price list Id
- B. The order status
- C. Product filters to retrieve specific products
- D. The vertical or horizontal appearance of the cart
- E. Remote methods to be used for the cart

Answer: D

NEW QUESTION 232

What type of inheritance architecture do Vlocity object types use?

Note: This question displayed answer options in random order when taking this Test.

- A. IS-A inheritance architecture
- B. HAS-A inheritance architecture
- C. Hybrid (Virtual) inheritance architecture
- D. Protected (Private) inheritance architecture

Answer: A

NEW QUESTION 234

The logic to call and execute the rules is within the:

Note: This question displayed answer options in random order when taking this Test

- A. Rule itself
- B. interface
- C. implementation
- D. Custom Apex Class

Answer: B

NEW QUESTION 238

The take-me-there feature in the Cart:

- A. Directs you to the customer account page
- B. Takes you to the product configuration in the master product catalog
- C. Provides optional guidance on item configuration
- D. Shows you where more details are needed to complete the order

Answer: D

NEW QUESTION 242

Which of the following entities can be managed using Vlocity ProductConsole? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Picklists
- B. Product attributes
- C. Object types
- D. Products
- E. Attribute categories
- F. Configuration/Validation rules
- G. Advanced Rules
- H. Field mappings

Answer: ABCD

NEW QUESTION 243

One of the business capabilities of the Communications Cloud is...

- A. Order management
- B. Contract management
- C. Both of the above

Answer: C

NEW QUESTION 246

When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- A. True
- B. False

Answer: B

NEW QUESTION 248

Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- A. Text value
- B. Label
- C. Code
- D. Abbreviation

Answer: A

NEW QUESTION 249

What must a developer set to allow a user to modify an attribute in the Cart's configuration window?

- A. Run-time Configurable property
- B. Active property
- C. Not Hidden property
- D. Filterable property

Answer: B

NEW QUESTION 250

Context mappings can be configured from the context dimension or the context scope.

- A. True
- B. False

Answer: A

NEW QUESTION 253

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